

# REPORT PREPARATION

The project is directed and undertaken by EscoVale in co-operation with other research agencies and information specialists. This phase of the study is gathering original information from respondents across the world. This will add to the data collected for earlier stages, together with non-confidential information gathered during the course of other projects concerned with fuel cells and competing technologies. We believe that this is the largest study of its type undertaken to date in this sector, based on an aggregate project value in excess of \$1M and a commitment of over six man-years' work.

This is a totally independent study – those undertaking the work are not obligated to any particular technology; nor are they aligned to the interests of a particular client group. The authors have more than 30 years' experience in technical and business consultancy projects relating to FCs for energy/auto companies, developers/suppliers, government agencies, potential investors and others. They are also familiar with the products that will compete with FCs, where the company has a multi-million dollar track record covering reciprocating engines, turbomachinery and storage technologies for use within the portable power, energy, industrial and automotive sectors.

In-house expertise represents only part of the input. Several hundred sources throughout the world have been contacted during the research, including organizations concerned with FC development, evaluation and funding. Advice sought from many companies involved with competing technologies provides further input – an important point since it is the achievements in these areas that will determine the criteria against which FCs will be judged.

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